

Analytical Note SC/AN/TDP/AG/1-1 Original: English

# STATE OF PLAY IN AGRICULTURE NEGOTIATIONS: COUNTRY GROUPINGS' POSITIONS

#### MARKET ACCESS PILLAR

#### **SYNOPSIS**

This note provides an overview of the position of various countries and group of countries active in the WTO agriculture negotiations with respect to critical issues discussed in the market access pillar. Similar information on the domestic support pillar, on the export competition pillar and on the cotton initiative is available in Analytical Notes N° SC/AN/TDP/AG/1-2, SC/AN/TDP/AG/1-3 and SC/AN/TDP/AG/1-4 respectively.

November 2006 Geneva, Switzerland

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#### **INTRODUCTION**

- 1. The WTO agriculture negotiations are organised around the three pillars, mainly market access, domestic support and export competition. This note describes the position of various countries and group of countries active in the WTO agriculture negotiations with respect to critical issues discussed in the market access pillar.
- 2. The note provides an overview of the position of the following countries and groupings: United States, European Communities, G10, G20, Cairns Group, G-33, Least Developed Countries (LDCs), the African Group, the African, Caribbean and Pacific Group of States (ACP) and the Small, Vulnerable Economies (SVEs). Annex 1 contains a list of the countries participating in each of these groupings. A glossary is included in Annex 2, which offers a definition of various concepts and terms used throughout the note.
- 3. Similar information on the domestic support pillar, on the export competition pillar and on the cotton initiative (sponsored by a group of African countries) is available in Analytical Notes N° SC/AN/TDP/AG/1-2, SC/AN/TDP/AG/1-3 and SC/AN/TDP/AG/1-4 respectively.



Critical Negotiation Issue:	TIERED FORMULA FOR TARIFF REDUCTIONS				
	Country Groupings:				
United States	European Union	G-10	G-20	Cairns Group	
- Very ambitious, seeks	- Defensive and offensive	- Defensive interests	- Proposed lower tariff	- Offensive interests, seeks	
harmonization of tariff across	interests;		reductions and longer	harmonization of tariff across	
WTO members;		- Formula within tiers:	implementation periods for	WTO members;	
	- Accepts G20 proposal of	Members will have the	developing countries		
- Considers G20 proposal of	linear cuts within the bands	choice between: i) simple		- Formula within tiers:	
linear cuts lacks ambition;	as the starting point.	linear cut fixed for each	- Formula within tiers: each	prefers Swiss formula but	
		band; and ii) constrained	tariff subject to a linear	willing to accept alternative	
- Progressive cuts within	Formula within tiers: linear	flexibility within each tier by	(uniform) cut for both	methods that guarantee	
each band with higher tariffs	cut within tiers for both	allowing deviations from the	developed and developing	progressivity.	
subject to deeper cuts for	developed and developing	specified linear cut for each	countries;		
both developed and	countries.	tier and a system of credits		- Considers G20 formula	
developing countries;		which would allow lower	- Suggested the following	lacks ambition;	
	- Favours the following	cuts for certain tariff lines	thresholds for the tiered		
- Favours the same	thresholds for the tiered	within any particular tier to	formula:	- Thresholds: similar to those	
thresholds for developed and	formula:	be compensated by higher	For developed countries: 0-	proposed by the US	
developing countries: 0-20,	For developed countries:	cuts than that specified, for	20, >20-50, >50-75, >75.		
>20-40, >40-60 and >60;	0-30, >30-60, >60-90, >90	tariffs within tier. The	For developing countries:		
	For developing countries:	number of tariff lines for	0-30, >30-80, >80-130, >130		
- Feels strongly that the	0-30, >30-80, >80-130, >130	which credit can be sought			
thresholds for the utmost tier		will be limited. The credit	- Level of cuts:		
can not be established at	- Level of cuts:	gained should be less than	For developed countries:		
above 60;	For developed countries:	the extra effort made.	tariffs between:		
	✓ 0-30%, average cut of		✓ 0-20%, cut of 45%		
- Level of cuts:	35%	- The overall reduction	✓ >20-50, cut of 55%		
For developed countries: 55-	✓ >30-60, cut of 45%	achieved in each tier under	✓ >50-75, cut of 65%		
65%, 65-75%, 75-85%, 85-	✓ >60-90, cut of 50%	the constrained flexibility	✓ >75, cut of 75%		
90%, from the lowest to the	✓ >90, cut of 60%	option should be higher than			



		T	
highest tier respectively.	For developing countries:	that specified under the	- For developing countries:
For developing countries:	✓ 0-30%, average cut of	simple linear cut option.	tariffs between:
Not specified but only	25%, with a min. cut of		✓ 0-30%, cut of 25%
"slightly lesser cuts"	10% and max. cut of	- Favours the following	✓ >30-80, cut of 30%
suggested. Developing	40%,	thresholds for the tiered	✓ >80-130, cut of 35%
countries to make	✓ >30-80, cut of 30%	formula:	✓ >130, cut of 40%
meaningful commitments	✓ >80-130, cut of 35%	For developed countries: 0-	
reflecting their importance as	✓ >130, cut of 40%	20, >20-50, >50-70, >70	- Requires overall tariff
emerging markets.		For developing countries:	reduction:
	- Tariff cap:	0-30, >30-70, >70-100, >100	✓ by developed countries
- Does not specify a target for	✓ 100% for developed		of at least 54% on
the overall average cut;	countries	- Levels of cuts:	average
	✓ 150% for developing	For developed countries	✓ by developing countries
- Tariff cap:	countries,	(option of simple linear cut):	of maximum 30%, on
✓ 75% for developed	·	✓ 0-20%, cut of 27%	average.
countries	- Suggests proposed tariff	✓ >20-50, cut of 31%	
✓ level of capping for	cuts result in average	✓ >50-70, cut of 37%	- Tariff cap:
developing countries to	reduction of tariffs of 50% for	✓ >75, cut of 45%	✓ 100% for developed
be decided	EU's own tariffs;	For developed countries	countries
	,	(option of constrained	✓ 150% for developing
- Sensitivities to be addressed	- Sensitivities to be addressed	flexibility):	countries.
through a few sensitive	through the formula and	✓ 0-20%, cut of 32+7%	
products only (i.e. no	sensitive products.	✓ >20-50, cut of 36+8%	
additional flexibilities to be	general of production	✓ >50-70, cut of 42 <u>+</u> 9%	
in-built in the formula).		✓ >70, cut of 50+10%	
in same in the formula).		For developing countries:	
		No indication	
		1 to maleuton	
		- Oppose tariff capping	
		because they believe it would	
		require a disproportionate	



aı	ontribution from the group nd thus lead to an inbalanced overall result.	
n se p	The depth of tariff cuts and number and treatment of ensitive and special products have to be resolved imultaneously	

Critical Negotiation Issue:	TIERED FORMULA FOR TARIFF REDUCTIONS					
	Country Groupings:					
G-33	LDCs	African Group	ACP	SVEs		
- Has not developed a	- Exempt from tariff	- Generally concerned with	- Defensive interest. Primary	1) Defensive interest:		
common position on this	reductions;	the treatment of S&D	objective is to retain the	- Insist on addressing trade-		
issue but welcomes the G20		provisions in market access,	appropriate level of	related problems (they		
formula proposal.	- Have not been actively	and calls for the full	protection in the domestic	confront in view of their		
	involved in the debate on the	operationalisation of all S&D	market to enable domestic	vulnerabilities) through		
- Opposes harmonization of	tariff reduction formula;	elements	production to thrive in the	flexibilities in order to		
tariffs across countries;			ACP countries and to	enhance their participation in		
	- Calls for binding	- Calls for bound duty and	mitigate the erosion of	the multilateral trading		
- Insists on the need to take	commitments by trading	quota free market access to	preference margins, which	system, in accordance with		
into account the different	partners in granting duty-	agricultural products from	will result from tariff	their development,		
tariff structures of	free and quota-free market	LDCs;	reduction.	economic, financial and trade		
developing countries;	access for all products from			needs		
	LDCs, to be implemented	- Calls from improvement of	- Formula within tiers: linear			
- Insists on the principle of	immediately on a secure and	market access for exports	cut for both developed and	- Calls for SVEs contributing		
proportionality	predictable basis, with no	from Africa with special	developing countries but	less than other developing		
	restrictive measures	attention to tariff escalation,	with flexibility to reduce	countries in terms of tariff		
	introduced	tariff peaks and NTBs;	tariffs within any particular	reduction.		



	band by less;	
- Calls for provision of	-	2) Offensive interest:
"policy space" and	Favours the following	-Have insisted on the fact
"flexibilities" for Africa to	thresholds for the tiered	that modalities shall provide
pursue agricultural policies	formula:	for substantial improvement
that support development	✓ For developed countries:	in market access for products
goals, poverty reduction	0-20, >20-50, >50-80, >80	of export interest to SVEs.
strategies, food security and	✓ For developing	
livelihood concerns	countries: 0-50, >50-100,	
!	>100-150, >150	
- Insist on the need to take		
into account the different	- Level of cuts:	
tariff structures of	For developed countries:	
developing countries and the	✓ 0-20, cut of 23%	
particular pattern of trade of	✓ >20-50, cut of 30%	
African countries;	✓ >50-80, cut of 35%	
!	✓ >80, cut of 42%	
- Calls for the full	For developing countries:	
operationalisation of the	✓ 0-50, cut of 15%	
principle of proportionality.	✓ >50-100, cut of 20%	
	✓ >100-150, cut of 25%	
	✓ >150, cut of 30%	
!	- Requires overall tariff	
	reduction by developed	
!	countries of 36% on average;	
	developing countries to	
!	undertake overall tariff	
	reduction of maximum 24%,	
	on average.	



,	
	- Tariff cap: ACP countries
	oppose it for both developed
	and developing countries;
	- Treatment of ceiling
	bindings: to be taken into
	account through specific
	modalities, which include the
	following options: i)
	members with ceiling
	bindings subject to the
	overall average reduction
	only; or ii) tariffs will be
	distributed across the lower
	tiers of the formula on the
	basis of their own assessment
	of sensitivities; or iii)
	irrespective of the thresholds
	for the tiers to be agreed,
	countries with ceiling
	bindings not to be expected
	to undertake the level of
	cuts required in the highest
	tiers;
	- Non-tariff barriers and
	tariff escalation affecting
	products of export interest of
	ACP countries must be
	addressed leading to a
	lasting solution
	1 0 1



Critical Negotiation Issue:	SENSITIVE PRODUCTS (SEPS)					
	Country Groupings:					
United States	European Union	G-10	G-20	Cairns Group		
- Views sensitive products as	- Views sensitive products as	- Issue of special interest to	- Views sensitive products as	- Views sensitive products as		
exceptions;	part of the negotiations on all components of the market	the group; opposes the view of sensitive products as	exceptions	exceptions;		
- Number of sensitive	access pillar, not to be treated	exceptions;	- Number of sensitive	- Number of sensitive		
products: 1% of tariff lines	as exceptions;		products:	products: no number		
for developed countries. No indication regarding the	- Number of sensitive	- Number of sensitive products:	For developed countries: a very limited number of	specified. Likely to support G20's and US' position of		
number of sensitive products for developing countries;	products: maximum of 8% of tariff lines for the EU. No indication regarding	✓ 10%¹ of tariff lines under simple linear cut option for the formula for tariff	tariff lines not exceeding 1% of total tariff lines.  ✓ For developing	restricting sensitive products to no more than 1% of total tariff lines;		
- Favours a trade-off between the deviation from the tariff reduction formula and the number of sensitive products; - Emphasises full	sensitive products for developing countries;  - Would like sensitive products to be designated in any of the bands of the tiered formula, at the discretion of	reductions;  ✓ 15% <sup>1</sup> of tariff lines under the option of linear cut with constrained flexibility of the formula for tariff cuts. Under any	countries: the number of sensitive tariff lines will be 50% higher than the absolute number of tariff lines designated as sensitive by developed member having the	- Emphasises the need of substantial improvement in market access in every tariff line designated as sensitive product;		
compensation through tariff- rate quota (TRQ) expansion should be provided for less than formula cuts in	the member concerned; - Proposes a combination of tariff reduction and TRQ	option, members will be able to designate additional tariff lines as sensitive as long as compensation is offered	highest number of such tariff lines; - The higher the number of	- Sees tariff quota expansion as the fundamental mechanism for achieving improved market access in		
sensitive products; - Opposes establishing new	expansion for sensitive products. Substantial improvement in	through TRQ commitments and tariff reduction in a standard	tariff lines designated as sensitive, the higher the compensation in their	sensitive products.  - Opposes TRQ creation.		

 $<sup>^{1}</sup>$  This figures were presented for illustrative purposes only



tariff quotas for products designated as sensitive;

- Proposes TRQs should be expanded based on domestic consumption.

market access on sensitive products should be less than resulting from the application of the formula for tariff reductions to those products;

- Deviation from the formula: minimum deviation: from the corresponding formula cut of 1/3 and maximum 2/3 for each tariff line designated as sensitive, to the discretion of each member.
- TRQ expansion on the basis of the current level of imports: tariff cut deviation / (1+AVE); this percentage should be adjusted by a coefficient of 0,8%;
- Would like to maintain option of creating new TRQs for products designated as sensitive.

combination.

- Members with a percentage of tariff lines (to be decided) falling in the highest tier of the formula, will be able to designate an additional number of sensitive products;
- Would like sensitive products to be designated in any of the bands of the tiered formula, at the discretion of the member concerned;
- Insists on de-linking the designation of sensitive products from the tariff reduction formula;
- Proposes a standard combination of formula cuts and TRQ commitments on sensitive products;
- Deviation from the standard combination possible but shortfall in one element (e.g. formula cut) needs to be compensated by

treatment; the higher the deviation from the required formula cut the higher the TRQ expansion in that particular tariff line;

- Deviation from the formula: to be measured in absolute percentage points as the difference between the tariff to be bound for the particular sensitive product, inclusive of tariff capping, and the tariff that would have resulted from the application of the formula. Maximum allowed deviation from the corresponding formula is 30%;
- TRQ expansion based on the MFN principle. Specific rules to be established.
- TRQ expansion based on domestic consumption. For developed countries, base level should represent at least 6% of annual domestic consumption to be calculated as the simple average of the



	additional commitments in	annual domestic	
	the other elements (e.g. TRQ	consumption over the three	
	expansion);	most recent years for which	
	,	data are available;	
	- When a product designated	For developing countries: the	
	as sensitive has no TRQ, the	base level of minimum access	
	member concerned can opt	should be less than two	
	for not creating a new TRQ.	thirds	
	In this case, the following		
	options will be available: i)	- Opposes TRQ creation	
	reduction of tariffs derived		
	from the standard	- Stresses that sensitive	
	combination will be achieved	products will be subject to	
	over a shorter	tariff capping;	
	implementation period; or ii)		
	the formula cut will be	-Opposes TRQ expansion for	
	applied although over a	developing countries	
	longer implementation		
	period than otherwise		
	required.		
	- The base level for the		
	expansion of TRQ should be		
	established considering		
	various elements affecting		
	sensitivities including		
	present and future supply		
	and demand, consumption		
	patterns and non-trade		
	concerns;		



- For sensitive products	
whose TRQs are already	
substantial vis-à-vis domestic	
consumption, the TRQ	
expansion should be	
adjusted in an equitable	
manner;	
- Would like to maintain	
option of creating new TRQs	
for products designated as	
sensitive;	
- Believes that a single	
number of sensitive products	
is not appropriate for all	
members because the	
number of sensitive products	
should reflect the real needs	
of members.	
Of HICHIDEIS.	



Critical Negotiation Issue:	SENSITIVE PRODUCTS (SEPS)						
	Country Groupings:						
G-33	LDCs	African Group	ACP	SVEs			
- The group does not have a specific position on this issue.	- The group does not have a specific position on this issue; - Likely to be concerned with the treatment of sensitive products to the extent that these may cover long-standing preferences.	- The group does not have a common position on this issue;  - To the extent that there is an overlap between sensitive products and those covered by long-standing preferences, the group is likely to be supportive of designating sensitive products;  - Stresses that in the designation of sensitive products by developed countries, paramount consideration must be given to problems of preference erosion.	- Supportive of sensitive products.  - Sensitive products category seen as critical to preserve their interests of developing countries benefiting from the long-standing preferences;  - Would like products relating to long-standing preferences to be designated as sensitive by preference-providing countries and its treatment moderated in light of its impact on preference erosion;  - Any TRQ expansion on MFN basis should not undermine the existing ACP quotas;  - Disciplines on TRQ administration for existing quotas must take into account the need to improve market access for developing countries.	The group does not have a specific position on this issue			



Critical Negotiation Issue:	SPECIAL PRODUCTS (SPS)					
	Country Groupings:					
United States	European Union	G-10	G-20	Cairns Group		
- SPs should provide transitional protection to developing countries against import surges while providing "meaningful" improvement in market access for the products protected under these mechanisms;  - Insists on the negotiation of trade-based indicators to designate special products.  - Would like to limit the scope of special products to a 5 tariff lines;  - Strongly opposes to SP being exempt from tariff reductions.	- Not very supportive or interested;  - Insists on the negotiation of trade-based indicators to designate special products.  - Would like to limit the scope of special products to few tariff lines;  - Would like special products to be subject to some tariff reductions. Strongly opposes SPs being exempt from tariff reductions.	- Generally supportive but not very interested in this category.	- Supportive, views special products as an integral element of SDT for developing countries;  - Pledged to work with G-33 to operationalise and render effective the instrument;  - Some countries favour limiting special products to a set percentage of tariff lines.	- Some countries welcomed G-33 proposal to develop indicators;  - Others continue to express concern that special products can affect their exports of agricultural products and many would like to limit their number.  - Chile would like special products to be eligible only for non-commercial products;  - Colombia has proposed setting a percentage limit on the volume of the product as a benchmark for product eligibility  - Malaysia and Thailand have put forward proposals aiming at further restricting the scope of SPs by suggesting traderelated indicators to exclude certain products.		



Critical Negotiation Issue:	SPECIAL PRODUCTS (SPS)			
		Country Groupings:		
G-33	LDCs	African Group	ACP	SVEs
- Main proponents of	- Generally supportive	- This issue is very important	- This is an important issue	- This is an important issue
provisions on special	although the group has not	for this group;	for the group;	for the group.
products, thus this issue is of	shown special interest on this			
crucial importance to the	provision as it has been	- Stresses the need to	- Would like to designate an	- Would like to have SPs
group;	agreed that LDCs will be	develop meaningful	appropriate number of SPs	designated by SVEs
	exempt from tariff	modalities on the	based on criteria of food	exempted from tariff
- Highlights the value and	reductions.	designation and treatment of	security, livelihood security	reduction, capping, tariff-
need of SPs to protect		special products in such a	and rural development	quota commitments.
legitimate commercial and		way that provides maximum	needs;	
developmental and political		flexibility to African		
sensitivities		countries to reflect their	- SPs shall be exempt from	
		particular domestic	tariff reduction and	
- Emphasises that a single set		circumstances and	commitments on TRQ, and	
of indicators cannot be		development needs;	have automatic access to the	
established for strict			SSM,	
application to all developing		- There are divergent views		
countries because of the		within the group with	- Insist on adequate	
difference of situations		respect to the concrete	provisions on SPs constitute	
among them;		product scope and treatment	an integral element of the	
		of SPs	modalities for agriculture	
- Insists that operational			negotiations.	
indicators for the selection of				
SPs must be based on criteria				
of food security, livelihood				
security and rural				
development as agreed in the				
July framework;				



-Opposes indicators linked to additional commitments in market access (e.g. ambition of the tariff reduction formula, designation of sensitive products etc.)		
- Insists on self-selection of SPs on the basis of an illustrative, non-prescriptive, non-exhaustive and non- cumulative list of indicators developed by the group;		
- Any agricultural product in its natural and/or processed form shall be designated SP based on at least one indicator at either national, regional or household level;		
- Special products will be identified with the symbol SP in each member's schedule of commitments;		
- Proposes the developing countries should have flexibility to designate at least 20% of their tariff lines		



as SPs;		
- The group has proposed an		
approach for the treatment of		
SPs based on three		
categories:		
i) 50% of SPs subject to no		
tariff reduction (with an		
additional 15% of SPs		
exempt from tariff		
reductions under special		
circumstances such as: high		
ceiling bindings, relatively		
low bound tariffs; high		
proportion of low income or		
resource poor producers,		
high vulnerability in the		
agriculture sector and		
limited policy options due to		
their tariff structures, etc		
ii) 25% of SPs subject to 5%		
tariff reduction and		
iii) the residual tariff lines of		
SPs subject to 10% tariff		
reduction.		



Critical Negotiation Issue:	SPECIAL SAFEGUARD MECHANISM (SSM)			
		Country Groupings:		
United States	European Union	G-10	G-20	Cairns Group
- SSM should provide	- Generally supportive;	- Generally supportive of the	Supportive of SSM,	- Supportive to the extent
transitional protection to		concept of SSM for	considered as an integral	that SSM constitutes and
developing countries against	- Likely to tie support for	developing countries, as it	part of SDT for developing	incentive to undertake
import surges while	SSM to the continuation of	would like the current SSG to	countries;	further liberalization;
providing while providing	SSG.	be extended.		
"meaningful" improvement			- Willing to work with G-33	- Would like to limit the
in market access for the			to operationalise and render	scope of the mechanism to a
products protected under			effective the instrument;	few products, mainly those
this mechanism.				subject to deep cuts in tariffs;
			- Argentina, Paraguay and	
- Would like to limit the			Uruguay have suggested that	
scope and flexibility of the			this instrument should be	
mechanism as much as			strictly limited in terms of (1)	
possible. For instance:			product coverage (just for	
✓ Few products (limited)			those products that would	
percentage tariff lines -at			improve their market access	
the detailed duty level-)			after the full tariff cut of the	
would be eligible			tiered tariff reduction	
✓ Only products that are			formula) and (2) duration (as	
produced domestically			a transitory instrument,	
or are close substitutes or			limited to the	
products produced			implementation period and	
domestically would be			hence SSM must have a	
eligible			defined date of expiration.	
✓ The use of the price-			These countries fear that	
based trigger and the			SSM trigger levels, as	



volume-based trigger		suggested by G-33, may lead	
should comply with a		to a permanent activation of	
"market test"		the mechanism, due to data	
✓ The additional duty		unavailability.	
(remedy) shall be no		-	
greater than 50% of the			
difference between the			
Uruguay Bound Rate			
and Current Bound Rate			
✓ The SSM should be			
eliminated by the end of			
the Doha			
implementation period			

Critical Negotiation Issue:	SPECIAL SAFEGUARD MECHANISM (SSM)			
	Country Groupings:			
G-33	LDCs	African Group	ACP	SVEs
- Very important issue for	- Supportive of the	- Supportive of the	- Insists all agricultural	- Supportive of the
the group;	mechanism;	mechanism;	products shall be eligible to	mechanism
			use the mechanism;	
- Have reiterated that SSM is	- Would like SSM to respond	- Stress that the SSM to be		
very different from SP in that	to the needs and particular	established for developing	- Considers the SSM shall	
whereas SP is a long-term	circumstances of LDCs	countries should be	include both volume and	
exemption for rural	enabling them to adopt	operationally effective to	price triggers;	
development and food and	temporary emergency	address the specific		
livelihood security, SSM is a	measures in order to address	circumstances of African	- Insists remedy measures	
short-term mechanism to	import surges and price	countries.	should provide meaningful	
help developing countries	declines with a view to		and effective relief from	
cope with fluctuations in	safeguarding food and	- Stresses that SSM	import surges and price	
prices and import surges;	livelihood security as well as	constitutes a unique	depressions to developing	



agriculture negotiations.

rural development; instrument that would respond to the concerns of open to all developing countries and for all agricultural products; instrument that would respond to the concerns of developing countries and the countries and the countries and agricultural products; instrument that would respond to the concerns of developing countries and the countries and the country Member concerned. Thus, the remedy measure will be related to the nature and seriousness of the security, livelihood security problem it intends to					
- The SSM should be applied to imports from all countries whether these are subsidised or not;  -Stresses the SSM should respond to the institutional capabilities and resources of developing countries to implement;  - Insist that remedy measures should take the form of an additional duty levied to the level necessary to address the problem at hand: the deeper the import surge the higher the additional duty;  - Stresses that the SSM constitutes an integral element of the modalities for agriculture negotiations.	open to all developing countries and for all agricultural products;  - The SSM should be applied to imports from all countries whether these are subsidised or not;  -Stresses the SSM should respond to the institutional capabilities and resources of developing countries and hence be simple, operational and for developing countries to implement;  - Insists that remedy measures should take the form of an additional duty levied to the level necessary to address the problem at hand: the deeper the import surge the higher the additional duty;  - Stresses that the SSM constitutes an integral	- Stresses that SSM to be agreed must take into account the institutional capacities and available resources of LDCs and thus must be simple, effective and	respond to the concerns of developing countries and LDCs related to food security, livelihood security and rural development;  - The group however does not share a common position with respect to product	Thus, the remedy measure will be related to the nature and seriousness of the problem it intends to address.  - Stresses that the SSM constitutes an integral element of the modalities for	



Critical Negotiation Issue:	SPECIAL SAFEGUARD (SSG)			
		Country Groupings:		
United States	European Union	G-10	G-20	Cairns Group
- Wants the SSG to be discontinued	- Would like the SSG to be extended;	- Strongly supports the extension of the SSG	- Opposes the continuation of SSG;	- Opposes the continuation of the SSG;
	- Willing to negotiate on the product scope of the SSG. Indicated the mechanism should be kept for the following products: beef,		- Would like the safeguard to be eliminated by developed countries at the beginning of the implementation period;	- Prefers its immediate elimination or otherwise its discontinuation over a negotiated timeframe.
	poultry, butter, fruits, vegetables and sugar.		- Stresses that the date of elimination must be agreed in these negotiations.	

Critical Negotiation Issue:	Special Safeguard (SSG)			
		Country Groupings:		
G-33	LDCs	African Group	ACP	SVEs
- Some members of the	- The group does not have a	- The group does not have a	- The group does not have a	The group does not have a
group use the provision;	common position on this	common position on this	common position on this	common position on this
	issue	issue	issue	issue
- Concerned about				
guaranteeing an adequate			- Likely to support the	
transition to the SSM			continuation of SSG where it	
			may be used to guarantee	
			long-standing preferences	



Critical Negotiation Issue:	Preference Erosion			
	Country Groupings:			
United States	European Union	G-10	G-20	Cairns Group
- Generally opposed to addressing the issue; - Likely to compromise in line with its overall alliance with the EU.	- Silent on the issue of preference erosion;  - Sensitive products and sectors to which long-standing preferences are granted are likely to coincide	- Generally supportive;  - Suggests that concerns regarding preference erosion should be reflected in the designation and treatment of sensitive products.	- Recognizes the need to address the issue, but generally opposed to granting special treatment on market access to specific products to address preference erosion;  - Proposes addressing the issue by expanding market access for products that are of vital export interest to the preference beneficiaries through: promoting effective utilization of existing preferences; providing additional financial assistance and capacity building to address supply constraints to those countries; promoting diversification and assisting in adjustment and restructuring.	- Generally opposed to addressing the issue;  - Are of the view that preference erosion should be addressed but not  ✓ at the expense of market access for other developing countries, particularly in tropical products and alternative products  ✓ through flexibilities granted to developed countries such as: longer implementation periods or designation of such products as sensitive products, thus sparing them from the treatment provided for under the formula (some Latin American countries with export interest feel strongly on this issue)



Critical Negotiation Issue:	Preference Erosion			
		Country Groupings:		
G-33	LDCs	African Group	ACP	SVEs
- The group does not have a	- Crucial issue for the group,	- Important issue for the	- Very important issue for the	The group does not have a
common position on this	as most are beneficiaries of	group;	group, as these are	common position on this
issue	long-standing preferences;		beneficiaries of long-	issue
		- Stresses that mechanisms	standing preferences;	
- For some countries	- Stresses the need to	must be devised within the		
preference erosion is a real	strengthen the existing	WTO context to fully address	- Would like to maintain	
concern and want measures	preferential schemes.	their concerns in accordance	long-standing preferences,	
to tackle preference erosion		with the Paragraph 44 of the	hence wish to moderate tariff	
to be put in place	- Would like the	July Framework	reduction in the products by	
	incorporation of special		preference granting	
	provisions in the modalities		countries, where these exist;	
	to address the erosion of			
	preferences;		- Insists that products related	
			to long-standing preferences	
	- Would like to maintain		should be designated as	
	preferences until all domestic		sensitive by preference-	
	support and export subsidies		providing countries, and	
	that affect LDCs'		stresses that TRQ expansion	
	commodities are removed.		on an MFN basis should not	
			be at the detriment of	
	- Would also like to have		existing ACP quotas;	
	compensatory and			
	transitional measures to		- Indicates that products of	
	allow LDCs to fully prepare		ACP States that have already	
	their commodity industries		been subject to liberalisation	
	for open and fair		should not again be open for	
	competition.		accelerated tariff cuts;	



- Measures outside the WTO	- Insists that paragraph 16 of
include "Aid for Trade" as	TN/AG/W/Rev.1 (i.e
an additional, substantial	Harbinson text) will be used
and predictable financial	as a reference for further
mechanism to strengthen	negotiations on preferences.
supply-side and	This text provides for
infrastructure capacity,	delayed and longer
diversification of trade in	implementation period on
LDCs and address	products related to long-
adjustment challenges and	standing preferences;
costs.	
	- Would like concrete
	provisions to address
	preference erosion as part of
	the modalities in agriculture;
	- Favours trade-related
	measures within the WTO to
	address this issue (as
	opposed to only adjustment
	assistance outside the trade
	sphere)



Critical Negotiation Issue:		Tropical	PRODUCTS		
	Country Groupings:				
United States	European Union	G-10	G-20	Cairns Group	
- Generally in favour of full liberalisation of trade in	- Direct confrontation;	- Generally against the agenda on tropical products	- Generally supportive;	- Generally supportive	
tropical products;	- Main demands of the group on tropical products affect		-Considers agenda on tropical products as an	- Critical issue in the agenda of some Latin American	
- Arguments for liberalisation in tropical	sensitive sectors in the EU such as sugar and banana		integral element of special and differential treatment for	countries of the group who also would like full	
products fall in line with its push for market access	U		developing countries;	liberalization for products of particular importance to the	
publifor market access			- Developed countries should provide duty and quota free access on primary tropical products and eliminate tariff escalation on processed tropical products  - Request the elimination of non-tariff barriers on tropical products	diversification of production from the growing of illicit narcotic crops.	
			<ul> <li>Developed countries shall not designate products of export interest to developing countries (tropical products) as sensitive.</li> <li>The same treatment will apply to products of</li> </ul>		



	particular importance for
	diversification of production
	of particular importance for
	diversification of production
	from the growing of illicit
	narcotic crops. The
	designation of those
	products will be made on the
	basis of specific programmes
	for diversification.

Critical Negotiation Issue:	TROPICAL PRODUCTS						
Country Groupings:							
G-33	LDCs	African Group	ACP	SVEs			
- The group does not have a	- To the extent that tropical	- Generally opposes the	- In direct confrontation with	The group does not have a			
common position on this	products coincide with	complete liberalisation of	the agenda on full	common position on this			
issue;	products in which products	trade in tropical products	liberalisation of trade in	issue			
	in which long-standing	because of their concern	tropical products;				
- Some members favour full	preferences exists, the group	related to preference erosion.					
liberalization in tropical	will be concerned with the	1	- Stresses that decisions				
products.	effects of full liberalisation of		regarding tropical products				
	trade on these products on		and products related to the				
	preference erosion		diversification from illicit				
			narcotic crops should not				
			prejudice the interests of				
			developing countries				
			concerned with preference				
			erosion.				



#### **ANNEX 1: MEMBERS OF COUNTRY GROUPINGS**

**G10:** Bulgaria, Chinese Taipei, Republic of Korea, Iceland, Israel, Japan, Liechtenstein, Mauritius, Norway and Switzerland.

**Cairns Group :** Argentina, Australia, Bolivia, Brazil, Canada, Chile, Colombia, Costa Rica, Fiji, Guatemala, Indonesia, Malaysia, New Zealand, Pakistan, Paraguay, Philippines, South Africa, Thailand and Uruguay. The Philippines and Indonesia, although members of the Cairns Group do not share many of the positions taken by this group in the negotiations, especially with respect to market access.

**G20:** Argentina, Bolivia, Brazil, Chile, China, Cuba, Ecuador, Egypt, Guatemala, India, Indonesia, Mexico, Nigeria, Pakistan, Paraguay, Peru, Philippines, South Africa, Tanzania, Thailand, Uruguay, Venezuela and Zimbabwe.

G-33: Antigua and Barbuda, Barbados, Bolivia, Belize, Benin, Botswana, China, Congo, Cote d'Ivoire, Cuba, Dominican Republic, El Salvador, Guatemala, Grenada, Guyana, Haiti, Honduras, India, Indonesia, Jamaica, Kenya, Republic of Korea, Madagascar, Mauritius, Mongolia, Mozambique, Nicaragua, Nigeria, Pakistan, Panama, Peru, Philippines, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sri Lanka, Suriname, Tanzania, Trinidad and Tobago, Turkey, Uganda, Venezuela, Zambia and Zimbabwe.

LDCs: Angola, Bangladesh, Benin, Burkina Faso, Burundi, Cambodia, Central African Republic, Chad, Ethiopia, Gambia, Guinea, Guinea-Bissau, Haiti, Lesotho, Madagascar, Malawi, Maldives, Mali, Mauritania, Mozambique, Myanmar, Nepal, Niger, Rwanda, Senegal, Sierra Leone, Solomon Islands, Tanzania, Togo, Uganda, Zambia.

The African, Caribbean and Pacific Group of States (ACP): The group encompasses 79 States of which 54 are WTO Members.

Small, Vulnerable Economies (SVEs). Since the criteria to identify SVEs are still under negotiation, SVEs so far have been self-designated. The configuration of the group varies depending on the subject-area of negotiations. In the context of the agriculture negotiations, this group comprises: Barbados, Bolivia, Cuba, Dominican Republic, El Salvador, Fiji, Guatemala, Honduras, Mauritius, Mongolia, Nicaragua, Papua New Guinea, Paraguay and Trinidad and Tobago.



#### **ANNEX 2: GLOSSARY OF TERMS**

#### **Tariffs**

These are taxes imposed by a State or separate customs territory on imported goods.

#### **Bound tariffs**

This refers to the tariff rates or levels listed down by each WTO Member in its Schedule of commitments for each tariff line. These tariff levels represent the maximum tariff that may be applied by each Member at any point in time for a specific product. Bound tariffs may be different from the actual applied tariff in that the latter could be below or at the bound tariff level.

#### **Tariffication**

This is the process by which all non-tariff measures existing before the Uruguay Round were converted to a tariff equivalent that provided a similar level of trade protection. The resulting tariffs were, therefore, in some cases, very high.

#### Tiered formula for tariff reductions

Formula that provides for progressive tariff reductions depending on the initial bound rate, i.e deeper cuts in higher tariffs. The tiered approach consists in applying a linear cut to tariffs. The band in which the initial tariff is located defines the level of the cut. This approach was decided in the July Framework (2004). Four bands have been envisaged to structure the tariff cuts. When this note was prepared, the main contentious issues under negotiation were: the thresholds and level of cut for each of the bands for developed and developing countries.

#### **Uruguay Round approach**

Specific approach for the reduction of tariffs consisting of establishing an average reduction across all agricultural tariffs, coupled with minimum reduction requirements per tariff line. This approach was used for the reduction of agricultural tariffs during the Uruguay Round. In that occasion, developed countries were required to reduce tariffs on average by 36 per cent with a minimum reduction per tariff line of 15 per cent. The figures for developing countries were established at 24 and 10 per cent, respectively.



#### Swiss formula

Refers to the following mathematical expression:  $t_i = (a^*t_o)/(a+t_o)$  where,  $t_i =$  final tariff;  $t_o =$  initial tariff; and a = coefficient. The Swiss formula works in a manner that leads to higher proportional cuts on higher tariffs. The coefficient of the formula (a) determines the highest level of tariffs that may result from the application of the formula. That is, a coefficient of 25 would imply that after the application of the formula no tariff will exceed 25 per cent. Thus the Swiss formula is advocated by members that favour harmonisation of tariffs across WTO members.

#### Tariff Rate Quotas (TRQs)

These are treaty commitments or obligations made or assumed by WTO Members as a result of the Uruguay Round to provide a specified quota (i.e. level or volume) of market access opportunities for imported goods that would benefit from a lower tariff rate than the tariff rate resulting from tariffication. Goods imported over the quota would be subject to the higher tariff rate resulting from tariffication.

#### **Special Safeguards (SSG)**

Article 5 of the Agreement on Agriculture (AoA) on Special Safeguards (SSG) allows WTO Members to impose additional duties on imports of agricultural products when the volume of imports exceeds a specific threshold and when prices fall below a specified reference price. The special safeguard is available only for products marked as SSG in the Schedule of commitments of each Member. Only a few developing countries that undertook tariffication during the Uruguay Round have access to the SSG. Under provisions on the SSG, Members do not need to prove injury or threat thereof to the domestic industry to invoke the measure (as required under the general safeguard provision of Article XIX of GATT 1994). The SSG is thus triggered automatically.

#### **Special Safeguard Mechanism (SSM)**

Refers to the proposal by developing countries, especially the G-33, to establish a SSG-type of safeguard for use by all developing countries. The objectives of the mechanism would be to allow developing countries to respond effectively to import surges and price depressions. The mechanism should improve on the current SSG in the sense of responding to the particular circumstances of developing countries.



#### **Special and Differential Treatment (SDT) provisions**

Provisions in the WTO's legal texts that seek to provide for a lower degree of level of obligations or commitments from developing countries, as compared to those from developed countries, in recognition of the lower level of economic development of developing countries.

#### **Proportionality** (principle of):

In the context of current Agriculture negotiations, this principle was set out in the G-20 proposal in the following manner "The formula shall guarantee neutrality in respect of tariff structures and proportionality of tariff reductions based on the principle of less than full reciprocity between developed and developing members so as to ensure a fair and equitable outcome". In this sense it suggested that overall average reduction of tariffs by developing countries cannot exceed two-thirds of the average reduction undertaken by developed countries.

This principle was also reflected in the 2004 Framework Agreement suggesting that proportionality will be achieved by requiring lesser tariff reduction commitments (lesser tariff reduction commitments in each band of tiered formula) or TRQ expansion commitments from developing countries.



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